



**WELSCH'S**  
INTERNATIONAL

Excellence in service  
right when you need it.

# Auction Representation

Our expertise lies in the ability to locate, purchase, and ship all the equipment, spare parts, and supplies required by our clients in a timely and cost-efficient manner.

[www.welsch.com](http://www.welsch.com)

# Auction Representation

For more than 40 years our company has represented numerous clients in all major South Florida heavy equipment auctions.

Our service includes in a full evaluation of the equipment, assistance during the bidding process and shipping to the desired location.

## OUR COMMISSION:

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• \$1.00 - 100,000	5% *
• \$100,001 - \$1,000,000	1% + Original 5% (\$5,000)*
• 1,000,001+	Negotiable + Original 5% (\$5,000)*

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\*Travel expenses, food and accommodation will be at client's expense.

## Before the Auction

Before the auction, the client is required to make a deposit equal to a market value approximation of the equipment planning on purchasing at the auction. One of our team members will discuss with the client what type of equipment he or she is trying to purchase at the auction.

## Pre-Auction Examination

Our staff will visit the yard and examine the equipment before the bidding process starts. An experienced mechanic could be brought to inspect and test the equipment upon client's request. By performing examinations our experienced staff would be able to recommend any particular equipment over another.

## **Bidding**

We will perform the bidding on your behalf during sale day. Make sure you've selected the right item, once the hammer falls you own the item.

## **Invoicing and Taxes**

At the end of the auction, an invoice will be generated for you. Export sales are tax exempt otherwise a Tax-Exempt Certificate must be presented.

## **Equipment Removal**

Equipment must be removed no later than one week after the auction.

## **Transportation**

Transportation of the purchased equipment would be arranged for you upon request.

## **Titles**

Titles will be mailed 7-14 days after payment has been received. They will be sent via mail to the name and address that you have registered in. Please contact us if you have specific questions.

## **Special Documents for International Buyers**

Welsch's International would provide special export invoices for buyers shipping out of the United States. These export documents will be available upon client's request.

## **Insurance**

After the hammer falls and you purchase an item, it is your responsibility to insure your purchase immediately.



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## **Informacion de Contacto**

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